

A Company incorporated with limited liability in Malaysia under the Laws of Malaysia, and wholly-owned by Permodalan Nasional Berhad 197801001190 (38218-X)



AMANAH SAHAM NASIONAL "ASN"

PRODUCT HIGHLIGHTS SHEET

RESPONSIBILITY STATEMENT

This Product Highlights Sheet has been reviewed and approved by the directors and/or authorised committee and/or persons approved by the Board of Amanah Saham Nasional Berhad and they have collectively and individually accepted full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements or omissions of other facts which would make any statement in the Product Highlights Sheet false or misleading.

STATEMENT OF DISCLAIMER

The Securities Commission Malaysia has authorised/recognised the issuance of ASN and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia. The authorisation of ASN and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission Malaysia recommends ASN or assumes responsibility for the correctness of any statement made or opinion or report contained in this Product Highlights Sheet. The Securities Commission Malaysia is not liable for any non-disclosure on the part of Amanah Saham Nasional Berhad responsible for ASN and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

This Product Highlights Sheet only highlights the key features and risks of ASN. Investors are advised to request, read and understand the Prospectus and its supplementary(ies) (if any) (hereinafter collectively referred to as "Prospectus") before deciding to invest. If in doubt, please consult a professional adviser.



BRIEF INFORMATION ON THE FUND

For further details of the fund, kindly refer to the latest prospectus available in the ASNB website

1. WHAT IS THIS FUND ABOUT?

Refer to the "Information of the Funds" section of the Prospectus.

| Fund Category | • Equity | Manager | Amanah Saham Nasional Berhad (ASNB) |
|---------------|-----------------|----------------|-------------------------------------|
| Fund Type | Growth | Trustee | AmanahRaya Trustees Berhad (ART) |
| Launch Date | • 20 April 1981 | Financial Year | 31 December |

FUND SUITABILITY

2. WHO IS THE FUND SUITABLE FOR?

ASN is suitable for investors who:

- Have a medium to long-term investment horizon.
- Understand investment risk and reward.
- · Seek capital growth.

KEY FUND FEATURES

Refer to the "Information of the Funds" of the Prospectus.

3. WHAT ARE YOU INVESTING IN?

Refer to the "Fund Objective" in the "Information of the Funds" of the Prospectus

You are investing in ASN which aims to generate a reasonable level of distribution income and capital appreciation to the Unit Holders through a diversified portfolio of investments.

Note: Any material changes to the investment objective of the Fund would require Unit Holders' approval.

- a) Investment Policies and Principal Investment Strategy
 - The investment policy of the Fund is to invest in a diversified portfolio of listed securities, primarily on the Bursa Malaysia, unlisted securities, fixed income and money market instruments. The Fund may invest in unrated corporate bonds as permitted by the Deed.
 - The Fund may adopt a defensive strategy depending on changes in economic and stock market conditions.
 - In line with its objective, the investment strategy and policy of the Fund is to diversify among asset classes between equity and other instruments as permitted by the Deed, depending on the country's economic situation, stock market conditions and interest rate movements.
 - The Fund also emphasizes on investing in a diversified portfolio through sectoral allocation. This strategy is to minimise the volatility of the portfolio and generate competitive returns in the long-term.
 - The Fund also adopts an active trading strategy through portfolio rebalancing depending on the expected risk and return on securities invested and changes in the market.

b) Asset Allocation Strategy

The Fund will invest 70% to 90% of its NAV in equities, while the balance of the Fund's NAV may be invested in fixed income securities, money market instruments and in other capital market instruments as permitted by the Deed, inclusive of liquid assets.

c) Income Distribution Policy

The Fund will distribute earnings from its income, if any, to the Unit Holders, at the Manager's discretion, subject to approval from the Trustee.

4. WHO ARE YOU INVESTING WITH?

The Manager of ASN is ASNB, a wholly owned subsidiary company of Permodalan Nasional Berhad (PNB). ASNB was established on 22 May 1979, to manage the Fund launched by PNB. ART acts as the Trustee to ASN.

5. WHAT ARE THE POSSIBLE OUTCOMES OF YOUR INVESTMENT?

The investment Manager of ASN applies the appropriate investment strategy that is in line with the investment objective and risk profile of ASN. The investment portfolio of ASN is regularly reviewed and rebalanced in accordance with prevailing market conditions to ensure that the Fund could consistently meet its objective. The performance of ASN is dependent on the performance of its underlying investments i.e. equities, fixed income securities, money market instruments and other capital market instruments as permitted by the Deed, inclusive of liquid asset. The value of the investment of ASN may go up as well as go down depending on prevailing market and economic conditions. Being a variable-priced Fund, the return to Unit Holders of ASN will be in the form of total return that comprises of capital return and income distribution yield (if any). The total return of ASN is benchmarked against the 80% FBM 100 and 20% Maybank 12 months fixed deposit rate. Under a worst economic and market downturn, the value of investment of ASN may fall below the cost of investment of Unit Holders of ASN.

KEY RISK Refer to the "Potential risk associated with the Fund" of the Prospectus

6. WHAT ARE THE KEY RISKS ASSOCIATED WITH THIS FUND?

Below are the risks associated in the fund which may cause significant losses if they occur.

highly concentrated.

Capital Market Market risk refers to the possibility that an investment will lose value because of a Risk general decline in financial markets, due to economic, political and/or other factors, which will result in a decline in the fund's Net Asset Value ("NAV"). b) Sector Specific If the Funds invest in a specific sector, the Funds are vulnerable to factors Risk associated with the particular sector it is invested in. Therefore, any material changes associated with the sector such as adverse developments in political, economic, competition and insurance coverage may have an adverse impact to the value of the Funds The Manager will take reasonable steps in ensuring the risk is managed by monitoring and determining effective asset allocation, adhering to the Fund's investment objectives and investment restrictions and limits and escalating and reporting investment matters to the Investment Committee of the Fund. c) Securities Price of particular stock may fluctuate in response to the circumstances affecting **Specific Risk** individual companies such as adverse financial performance, news of a possible merger or loss of key personnel of a company. Any adverse price movements of such stock will adversely affect the fund's NAV. The Manager will manage the risk by investing in securities within the approved investment limits across asset classes and market sectors so that the volatility of the value of the investments could be mitigated. It can also be mitigated through having robust and disciplined valuation methodologies and adequate portfolio combination. d) Concentration Concentration risk is the probability of loss arising from lack of diversification, Risk investing too heavily in one industry, one geographic area or one type of security. Funds are exposed to concentration risk when Funds are concentrated to high levels of individual stock and sector exposures. Excessive concentration could also give rise to liquidity risk or stock specific risk losses. Concentration risk could be mitigated by investing into different asset classes and securities in different sectors or different geographical location within the approved limits. Although the Fund may have the ability to diversify, there may be circumstances that it may hold concentrated position. The risk could also be

mitigated through close monitoring of investments in which exposure is deemed as

Interest Rate Interest rate risk refers to the impact of interest rate changes on the valuation of Risk debt instruments. When interest rates rise, debt instruments prices generally decline and this may lower the market value of the fund's investment in debt instruments. The reverse may apply when interest rates fall. In order to mitigate interest rate risk, the Manager will need to manage the debt portfolio taking into account the coupon rate and time to maturity of the debt instruments. Credit Risk / Credit risk relates to the creditworthiness of the issuers of the fixed income **Default Risk** securities and their expected ability to make timely payment of interest and/or principal. Any adverse situations faced by the issuer may impact the value as well as liquidity of the fixed income instruments. In the case of rated fixed income securities, this may lead to a credit downgrade. Default risk relates to the risk that an issuer of a fixed income security either defaulting on payments or failing to make payments in a timely manner which will in turn adversely affect the value of the fixed income security. This could adversely affect the value of the fund. The Manager will take reasonable steps to ensure that the credit risk/default risk is managed by ensuring the funds invest in fixed income securities issued by fundamentally strong issuers with good credit worthiness that can ensure timely payment of their obligations. g) Unlisted The risk refers to investment in securities that are not listed on a securities **Security Risk** exchange such as share of unlisted companies. The Fund may face liquidity risk on the deposits of unlisted securities which could affect the value of the Fund. The risk can be mitigated through a thorough investment evaluation process performed on the unlisted securities prior to investment decisions. h) Derivative Risk The Fund may invest in derivatives mainly for hedging and to a lower extent for investment purposes. The price of derivatives depends on a variety of market factors, including the price and volatility of the underlying asset, interest rate, foreign exchange rate and others. Market values of derivatives may be subject to wide fluctuations and expose the Fund to potential gains or losses. The following risks are the additional risks associated with investments in overseas market. **Country Risk** The Funds may be affected by risks to the countries in which they invest. Such risks may be caused by but not limited to changes in the country's economic fundamentals, social and political stability, currency movements and foreign investment policies. To mitigate this risk the investment Manager will conduct thorough research and analysis on the political and economic conditions of the country in which the Fund is invested and diversify its investments in various countries within the limits of the mandate. Currency Risk If the Fund invests in foreign currency or asset denominated in foreign currency, the Fund may be exposed to currency fluctuation risk. Fluctuations in foreign exchange rates will affect the value of the Fund's foreign investment upon conversion to Ringgit Malaysia and subsequently impact the value of the Unit

Investors are reminded that the above list of risk may not be exhaustive and if necessary, they should consult their adviser(s) e.g. their bankers, lawyers, stockbrokers or independent professional advisers for a better understanding of the risks.

speculative in nature, from time to time when deemed necessary.

To mitigate such risk, the Fund may undertake hedging strategies that are not

Holders' investment in the Fund.

FEES AND CHARGES

Refer to the "Fees, charges and expenses" of the Prospectus

There are fees and charges involved and investors are advised to consider them before investing. All fees and charges payable by the Fund and Unit Holders are subject to the Tax and/or duty as may be imposed

7. WHAT ARE THE FEES AND CHARGES INVOLVED?

a) Payable directly by you

| Sales Charge ¹ | Up to 5% of the NAV per Unit | | | | | |
|----------------------------|--|---|-----------------------|--|--|--|
| Repurchase Charge | • Nil | | | | | |
| Switching Fee ² | Switching From/To | Variable Priced Funds | Fixed Priced Funds | | | |
| | ASN | The difference between sales charge of the Funds switch out, subject to the minimum of charges of RM25 per transaction | Nil | | | |
| Transfer Fee ² | • Up to RN | 115 per transaction | | | | |

Note:

- The Manager may at its discretion lower the sales charge/fees based on the size of investment, types of channel and/or other criteria
 as may be determined from time to time. Please refer to ASNB website at www.asnb.com.my and/or the respective channels for
 details on the fee imposed.
- 2. The Manager may at its discretion lower or waive the fee based on any criteria as may be determined from time to time, and/or offer this facility via any other medium channel and/or determine the date of offer of the facilities

b) Payable indirectly by you

| Annual Management Fee | 1.0% per annum of the NAV of the Fund, calculated and accrued daily. |
|-----------------------|--|
| | Note: The Deed of the Fund allows annual management fee of up to 1.0% of the NAV of the Fund. |
| Annual Trustee Fee | RM600,000 or 0.08% per annum of the NAV of the Fund, whichever is lower, calculated and accrued daily. |

YOU SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT

VALUATION AND EXITING FROM THE FUND

8. HOW OFTEN ARE VALUATIONS AVAILABLE?

Refer to the "Valuation of the Fund" section of the Prospectus

The valuation of ASN will be conducted after the close of business of Bursa Malaysia for the relevant day. The valuation is based on the NAV of the Fund. The NAV per unit form the basis for the computation of the unit price.

Note: Unit Holder may contact ASNB directly or visit our ASNB branches, agents or website at www.asnb.com.my to obtain the latest NAV of the Fund

9. HOW TO EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS INVOLVED?

Refer to "Transaction details" section of the Prospectus

- Unit Holders can exit from this investment by completing the repurchase form at our ASNB Branch or our agents throughout Malaysia. Under the Guidelines, the payment of repurchase money is allowed to be made within ten (10) days upon receipt of repurchase request.
- Repurchase application should be made before the Cut-off time 4.00 p.m. on any Business Day. Any transaction made after 4.00 p.m. or such other time that is determined by the Manager or on non-Business Day shall be processed on the next Business Day or in accordance with the term and conditions imposed by the Manager

10. COOLING-OFF POLICY

Refer to "Transaction details" section of the Prospectus

(a) Cooling-off Period

The Cooling-off Period for the Fund is six (6) Business Days commencing from the date of purchase.

(b) Cooling-off Right

- A Cooling-off Right refers to the right of the Unit Holder who is investing in any Variable Price Fund managed by ASNB for the first time, to obtain a refund of his investment if he so requests within the Cooling-off Period.
- The Cooling-off Right, however, does not extend to a corporation or institution, the staff of ASNB or persons registered with the body approved by the SC to deal in Unit trust funds.
- The refund for every Unit held by the Unit Holder according to the exercise of the Cooling-off Right shall be the sum of:
 - (i) the NAV per Unit on the day the Units were first purchased; and
 - (ii) the sales charge per Unit originally imposed on the day the Units were purchased.

FUND PERFORMANCE

(Source: Annual Report for ASN for the Financial Year Ended 31 December 2020)

a) Annualised Total Return

| | Financial year ended 31 December 2020 | | | | | | | | |
|---------------|---------------------------------------|--------|--------|---------|--|--|--|--|--|
| | 1-Year | 3-Year | 5-Year | 10-year | | | | | |
| Fund (%) | 1.25 | -2.11 | 3.02 | 3.31 | | | | | |
| Benchmark (%) | 3.53 | -1.71 | 0.78 | 1.78 | | | | | |

Source: Novagni Analytics & Advisory Sdn Bhd

b) Performance Review



Source: Novagni Analytics & Advisory Sdn Bhd

c) Annual Total Return

| | Financial year ended 31 December | | | | | | | | | |
|---------------|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 |
| Fund (%) | 1.25 | 1.74 | -8.95 | 18.26 | 4.62 | -3.73 | -5.11 | 11.36 | 11.42 | 5.33 |
| Benchmark (%) | 3.53 | -1.66 | -6.74 | 10.86 | -1.23 | -1.51 | -4.26 | 9.77 | 8.34 | 2.35 |

Source: Novagni Analytics & Advisory Sdn Bhd

For the financial year ended 31 December 2020, the Fund outperformed the benchmark by 2.28% with the Fund registering annual total return of 1.25% as compared to the benchmark return of 3.53%.

d) Distribution

| | Financial year ended 31 December | | | | | | | | | |
|--|----------------------------------|------|------|------|------|------|------|------|------|------|
| | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 |
| Gross and Net Distributionper Unit (sen) | 2.02 | 2.75 | 3.25 | 3.65 | 5.00 | 6.10 | 6.45 | 6.45 | 6.30 | 6.05 |

Distribution was re-invested as additional Units in Unit Holder's account, including investment made through EPF-MIS.

e) Portfolio Turnover Ratio

| | Financial year ended 31 December | | | | | | |
|-------------|----------------------------------|------|------|--|--|--|--|
| | 2020 2019 2018 | | | | | | |
| PTR (times) | 0.81 | 0.51 | 0.92 | | | | |

Increase in trading activities by the fund from 2019 to 2020.

11. BASIS OF CALCULATION AND ASSUMPTIONS IN CALCULATION OF RETURNS

a. Annualised return

=
$$[[(1 + r_1) \times (1 + r_2) \times ... \times (1 + r_n)] \frac{1}{n} - 1] \times 100$$

Whereby, r = annual return n = number of years

b. Annual total return

i. Capital return (%) =
$$[\frac{NAV \ per \ unit \ after \ income \ distribution}{NAV \ per \ unit \ beginning \ of \ the \ year}) - 1] \times 100$$

ii. Income Return (%) =
$$\left[\frac{Income\ distribution\ per\ unit}{NAV\ per\ unit\ after\ income\ distribution}\right] \times 100$$

iii. Total Return (%) =
$$[(1 + \frac{Capital\ Return}{100}) \times (1 + \frac{Income\ Return}{100}) - 1] \times 100$$

PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE

CONTACT INFORMATION

1. To lodge a complaint or for an internal dispute resolution, you can contact our client services personnel:

| a) via phone to b) via fax to | 03-7730 8899 03-2050 5220 |
|-------------------------------|---|
| c) via email to | asnbcare@pnb.com.my |
| d) via letter to | Amanah Saham Nasional Berhad Customer Service Department UG, Balai PNB, 201-A, Jalan Tun Razak, 50400 Kuala Lumpur Website: www.asnb.com.my |

2. Investor can contact FiMM Complaints Bureau:

| a) via phone to | 03-2092 3800 |
|-------------------------------|--|
| b) via fax to c) via email to | 03-2093 2700 complaints@fimm.com.my |
| d) via online complaint form | www.fimm.com.my |
| 2, 112 cm. 2 cm. p. 2 cm. | Legal, Secretarial & Regulatory Affairs |
| X + 1 11 1 | Federation of Investment Managers Malaysia |
| e) via letter to | 19-06-1, 6th Floor Wisma Tune, |
| | No. 19, Lorong Dungun Damansara Heights, 50490 Kuala Lumpur |

3. Should an individual or a sole proprietor investor be dissatisfied with the outcome of the internal dispute resolution process, he may refer his dispute to the Securities Industry Dispute Resolution Center (SIDREC):

| a) via phone to | 03-2282 2280 |
|------------------|---|
| b) via fax to | 03-2282 3855 |
| c) via email to | info@sidrec.com.my |
| d) via letter to | Securities Industry Dispute Resolution Center (SIDREC) Unit A-9-1, Level 9, Tower A, Menara UOA Bangsar No. 5, Jalan Bangsar Utama 1 59000 Kuala Lumpur |

4. The investor can also direct his complaint to the SC even if he has initiated a dispute resolution process with SIDREC. To make a complaint, please contact the SC's Consumer & Investor Office

| a) via phone to | 03-6204 8999 |
|------------------------------|---|
| b) via fax to | 03-6204 8991 |
| c) via email to | aduan@seccom.com.my |
| d) via online complaint form | www.sc.com.my |
| e) via letter to | Consumer & Investor Office Securities Commission Malaysia No. 3 Persiaran Bukit Kiara, Bukit Kiara, 50490 Kuala Lumpur |

GLOSSARY

| Bursa Malaysia | Means the stock exchange managed or operated by Bursa Malaysia Securities Berhad (Registration No. 200301033577(635998-W)). |
|-------------------------------|--|
| Business Day | A day on which the Bursa Malaysia is open for dealings. |
| Cooling-Off Right | The right of a Unit Holder who is investing in any Variable Price Fund managed by ASNB for the first time, to obtain a refund of his investment if he so requests within the Cooling-off Period. |
| | The Cooling-off Right, however, does not extend to a corporation or institution, the staff of ASNB or persons registered with the body approved by the SC to deal in Unit trust funds. |
| | The amount must be refunded within ten (10) days of receipt of the cooling-off application by ASNB. |
| FBM 100 | ■ FTSE Bursa Malaysia Kuala Lumpur Top 100 Index. |
| Fund | ■ Amanah Saham Nasional. |
| Guidelines | Guidelines on Unit Trust Funds of the SC as may be amended from time to time. |
| Maybank 12 months | ■ Maybank 12 months Fixed Deposit. |
| Manager/Management Company | ASNB being the Manager of ASN |
| NAV per unit | ■ The NAV of the Fund divided by the units in Circulation. |
| Net Asset Value (NAV) | ■ The NAV is determined by deducting the value of ASN's liabilities from the value of ASN's assets, at the Valuation Point. |
| Tax | ■ Any other tax imposed by the Government of Malaysia from time to time. |
| Trustee | AmanahRaya Trustees Berhad 200701008892 (766894-T). |
| Unit Holder | The person registered for the time being as a Holder of units in ASN in accordance with the provisions of the respective Deed. |